

LIGHTS THERE CAPITAL



FUNDING THE FUTURE

Trade Ally of
EnergyTrust
of Oregon



 **TRADE ALLY
NETWORK^{NW}**
Building Success Together

LIGHTING-AS-A-SERVICE







Lights There Capital has eliminated the financial obstacles for commercial, industrial, and municipal organizations to convert their old high-maintenance and high-energy consuming traditional lighting system into an advanced energy efficient LED Lighting system with our Lighting-as-a-Service (LaaS) program.

Our clients have found the LaaS program to be an excellent option to allow them the opportunity to enhance their facility lighting with energy savings LED Lighting technology and building lighting controls.

The LaaS program provides a true “No Capital Budget Necessary” opportunity to transform your facility with an advanced energy savings LED lighting system using only your current operating budget...it's Simply Brilliant!



KEY ADVANTAGES & BENEFITS OF LAAS

-  No Capital Investment - The LaaS program pays for the energy savings technologies including products and installation with zero upfront capital investment for you.
-  We Service the Equipment – Throughout the entire term we service the LED Lighting equipment and eliminate any current and future maintenance or labor costs.
-  Keep the Rebates - Our clients can keep 100% of any cash rebates provided by the utility provider.
-  Off Balance Sheet Program – No Loan, Lease or Debt on your books. 100% of your monthly service payment can be deducted as an operating expense against your monthly revenue.
-  Savings Guaranteed - We eliminate risk by guaranteeing the savings.
-  Streamlined Process - Simple one-page application for projects under \$150,000, no personal or corporate guarantees required.



END OF TERM OPTIONS

Lights There Capital will maintain your new LED Lighting System throughout the term of your LaaS agreement. At the end of the agreement's term you will have three options.

✓ **EXTENSION OPTION**

You may choose to extend the Lighting Services only portion of the agreement at a reduced monthly rate for an additional year.

✓ **ENHANCEMENT OPTION**

You may choose to upgrade and enhance your Lighting System with the newest Energy Saving Lighting Technology available at that time and enter into a new LaaS agreement.

✓ **TERMINATION OPTION**

You may choose to terminate the LaaS agreement and continue to enjoy the LED Lighting System for the remainder of its life. Lights There Capital will leave the LED Lighting System installed in your facility in an AS IS, WHERE IS condition at no additional cost to you.

OTHER HAPPY CUSTOMERS...



TOYOTA



DID YOU KNOW?

The U.S. Department of Energy predicts that over the next decade, 80-90% of all businesses will convert to energy efficient, environmentally friendly LEDs. Utility Incentives and rebates make **NOW** the right time to switch to LEDs. LaaS makes it possible to **DO IT NOW**, no matter your current capital availability or capital improvement budget situation.





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